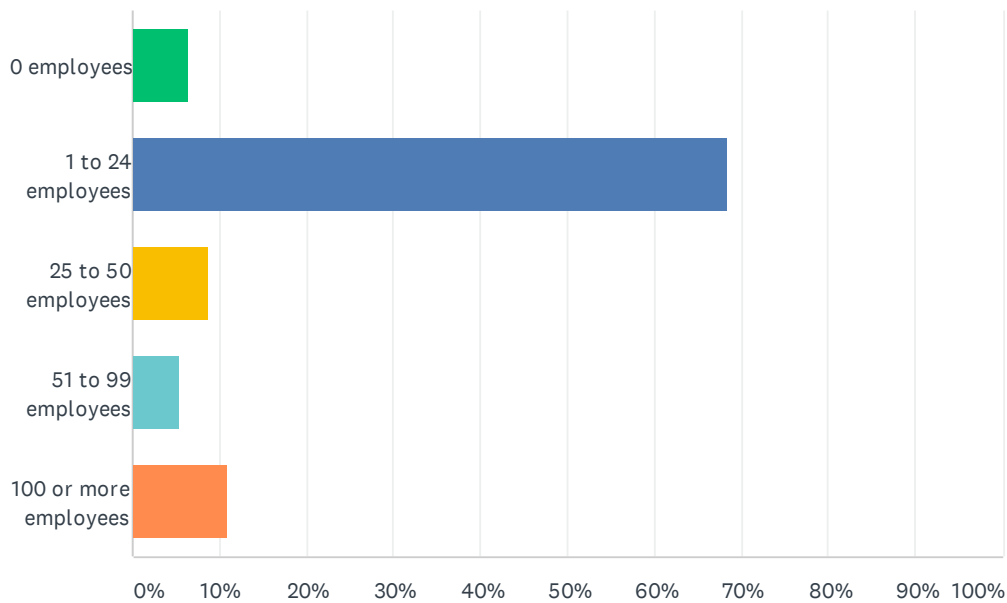


Q2 How many employees are currently on your business's payroll? Please include all full-time, part-time, seasonal, and stand-by employees across all worksites within the state.

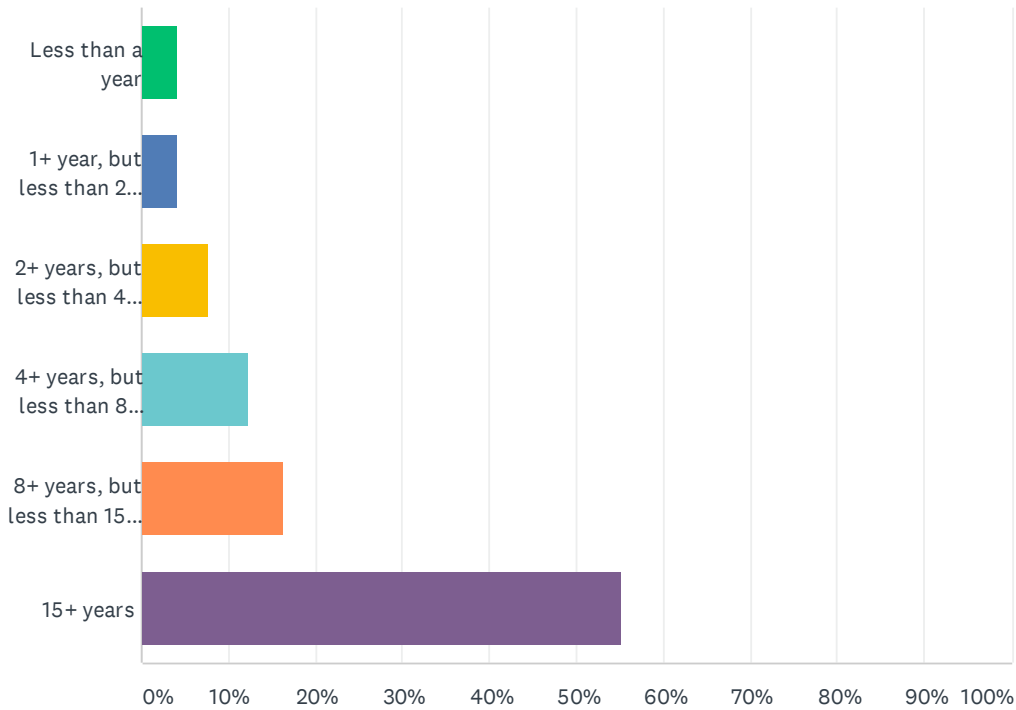
Answered: 4,459 Skipped: 15



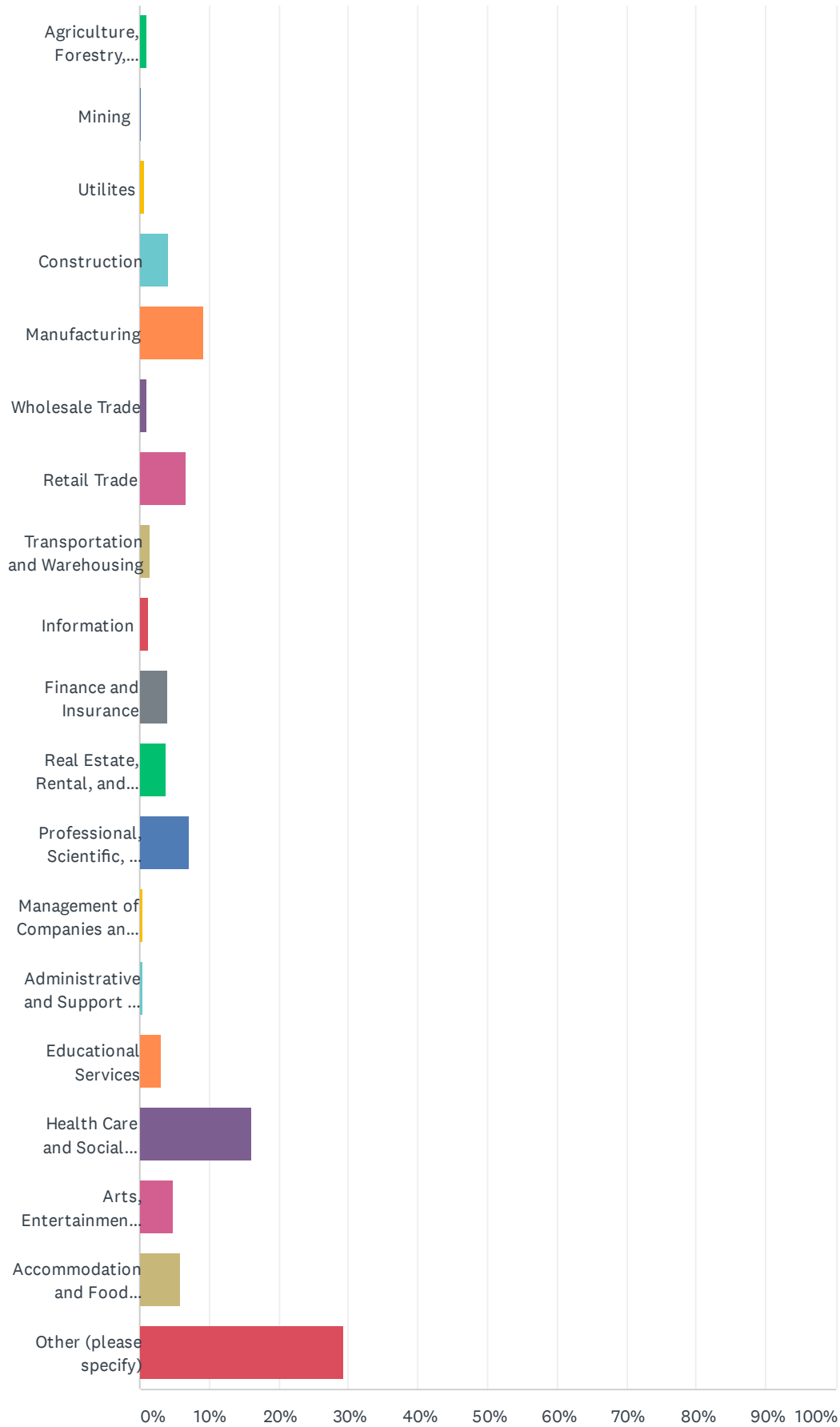
ANSWER CHOICES	RESPONSES	
0 employees	6.53%	291
1 to 24 employees	68.45%	3,052
25 to 50 employees	8.77%	391
51 to 99 employees	5.38%	240
100 or more employees	10.88%	485
TOTAL		4,459

Q3 How long has your business been in operation?

Answered: 4,460 Skipped: 14



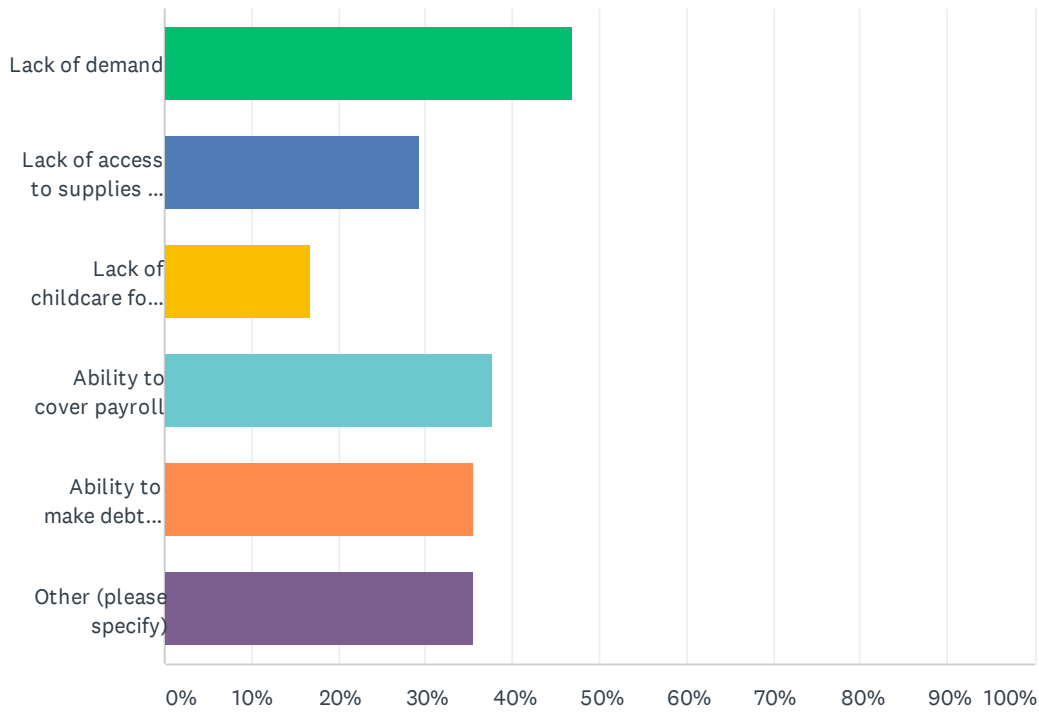
ANSWER CHOICES	RESPONSES	
Less than a year	4.13%	184
1+ year, but less than 2 years	4.26%	190
2+ years, but less than 4 years	7.71%	344
4+ years, but less than 8 years	12.38%	552
8+ years, but less than 15 years	16.37%	730
15+ years	55.16%	2,460
TOTAL		4,460



ANSWER CHOICES	RESPONSES	
Agriculture, Forestry, Fishing, and Hunting	1.10%	49
Mining	0.11%	5
Utilities	0.60%	27
Construction	4.28%	191
Manufacturing	9.14%	408
Wholesale Trade	0.96%	43
Retail Trade	6.65%	297
Transportation and Warehousing	1.37%	61
Information	1.30%	58
Finance and Insurance	3.88%	173
Real Estate, Rental, and Leasing	3.67%	164
Professional, Scientific, and Technical Services	7.04%	314
Management of Companies and Enterprises	0.36%	16
Administrative and Support and Waste Management	0.34%	15
Educational Services	3.05%	136
Health Care and Social Assistance	16.20%	723
Arts, Entertainment, and Recreation	4.73%	211
Accommodation and Food Services	5.87%	262
Other (please specify)	29.35%	1,310
TOTAL		4,463

Q5 What are your current business challenges arising from? (select all that apply):

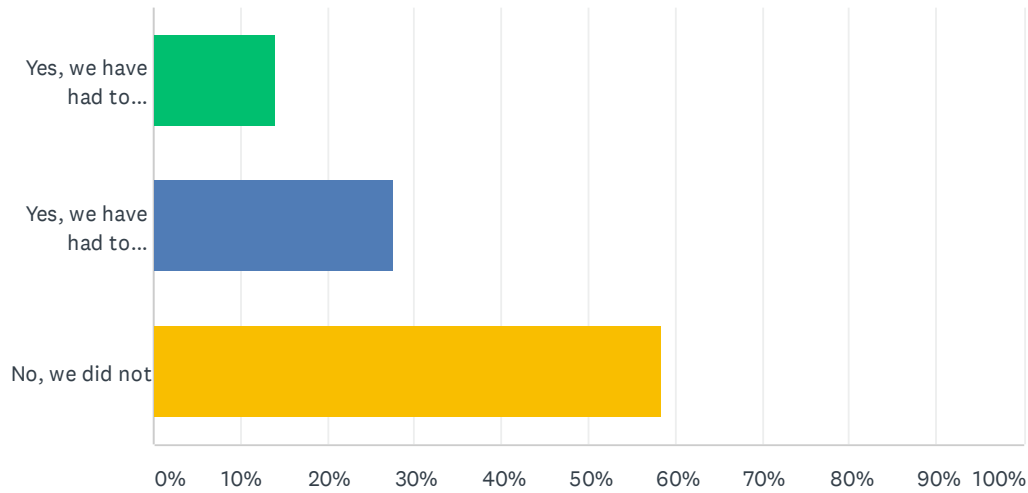
Answered: 4,330 Skipped: 144



ANSWER CHOICES	RESPONSES	
Lack of demand	46.77%	2,025
Lack of access to supplies and inputs	29.35%	1,271
Lack of childcare for employee/associate dependents	16.74%	725
Ability to cover payroll	37.62%	1,629
Ability to make debt payments/other liabilities	35.61%	1,542
Other (please specify)	35.50%	1,537
Total Respondents: 4,330		

Q6 Has COVID-19 required you to furlough/layoff employees?

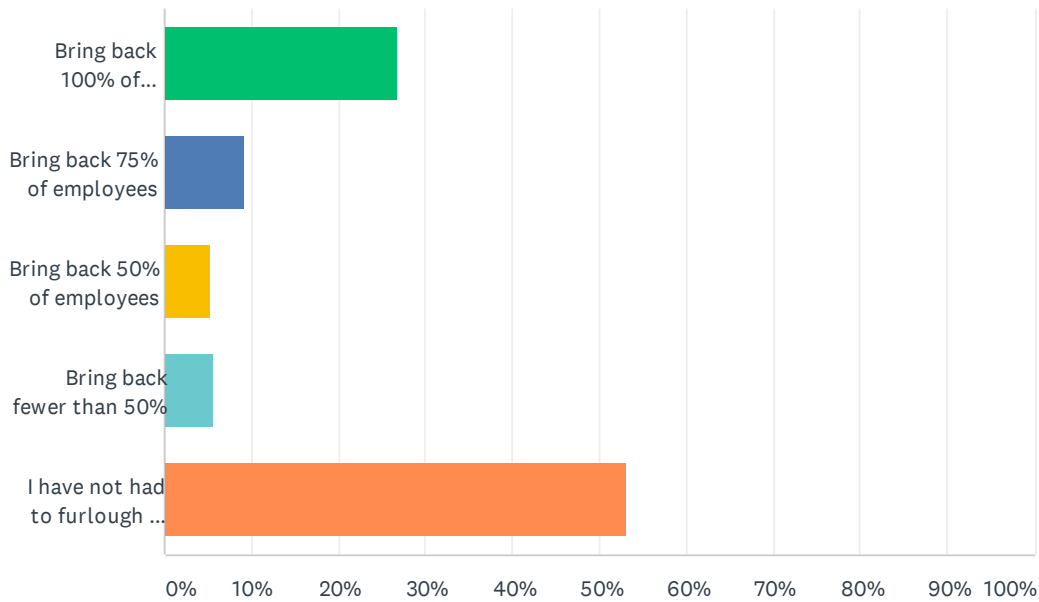
Answered: 4,432 Skipped: 42



ANSWER CHOICES	RESPONSES	
Yes, we have had to furlough/layoff employees (less than 50%)	14.01%	621
Yes, we have had to furlough/layoff employees (more than 50%)	27.55%	1,221
No, we did not	58.44%	2,590
TOTAL		4,432

Q7 If you furloughed or laid-off employees, do you believe that within the next 3 months, you will:

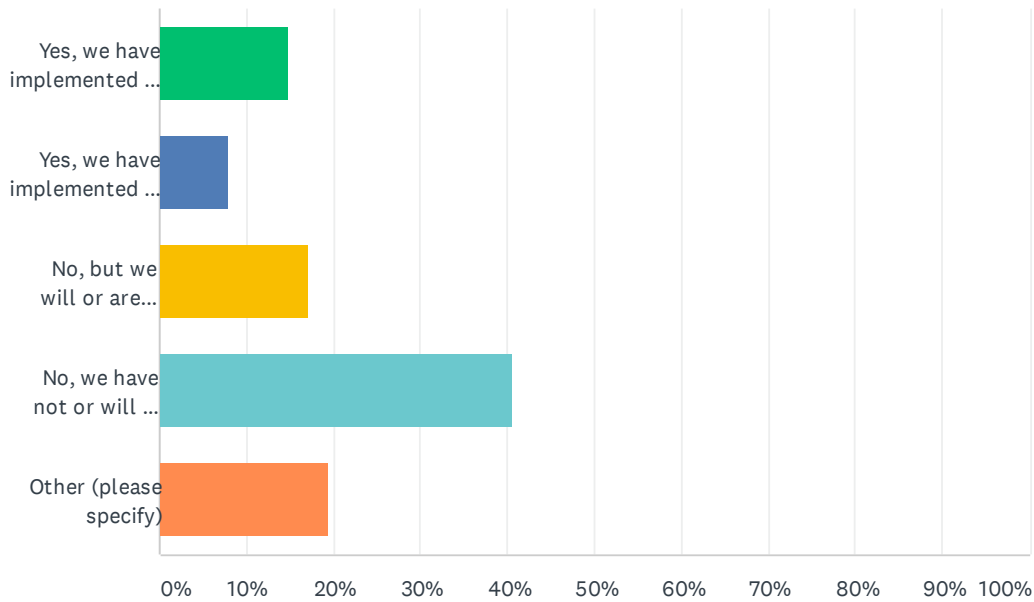
Answered: 4,020 Skipped: 454



ANSWER CHOICES	RESPONSES	
Bring back 100% of employees	26.82%	1,078
Bring back 75% of employees	9.30%	374
Bring back 50% of employees	5.25%	211
Bring back fewer than 50%	5.55%	223
I have not had to furlough or lay off	53.08%	2,134
TOTAL		4,020

Q8 Have the employees in your business taken a pay cut due to COVID-19?

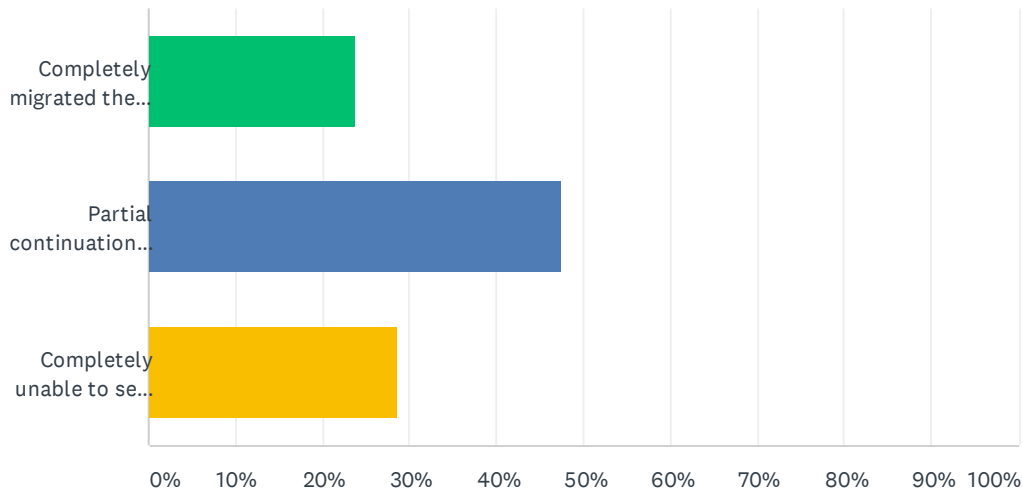
Answered: 4,409 Skipped: 65



ANSWER CHOICES	RESPONSES	
Yes, we have implemented a pay cut for all employees	14.92%	658
Yes, we have implemented a pay cut for some employees	7.87%	347
No, but we will or are considering to implement a pay cut	17.24%	760
No, we have not or will not consider a pay cut for employees	40.49%	1,785
Other (please specify)	19.48%	859
TOTAL		4,409

Q9 To what degree have you been able to adjust your business operations to continue to sell services/products during the duration of the Governor’s Stay-at-Home or Work Order and closure of non-essential business orders using online commerce or other means?

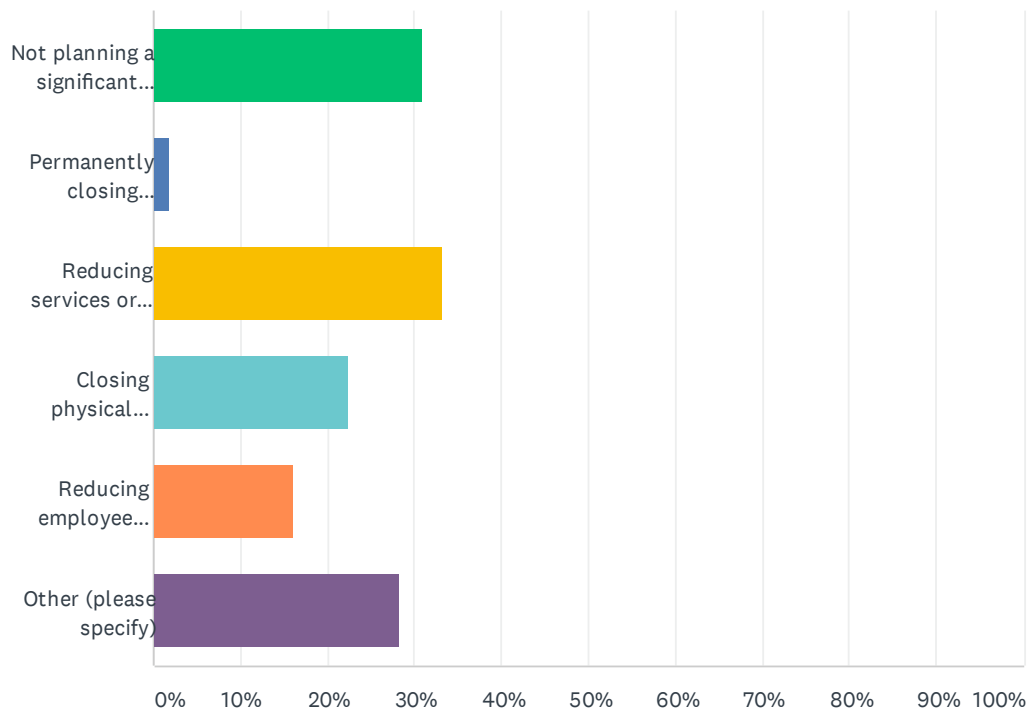
Answered: 4,272 Skipped: 202



ANSWER CHOICES	RESPONSES
Completely migrated the sale and delivery of services/products using alternative approaches	23.90% 1,021
Partial continuation of sale and delivery of services/products using alternative approaches	47.50% 2,029
Completely unable to sell services/products during the Stay-at-Home or Work Order and closure of non-essential business orders	28.60% 1,222
TOTAL	4,272

Q10 In what ways are you changing your business plans and strategy? Check all that apply.

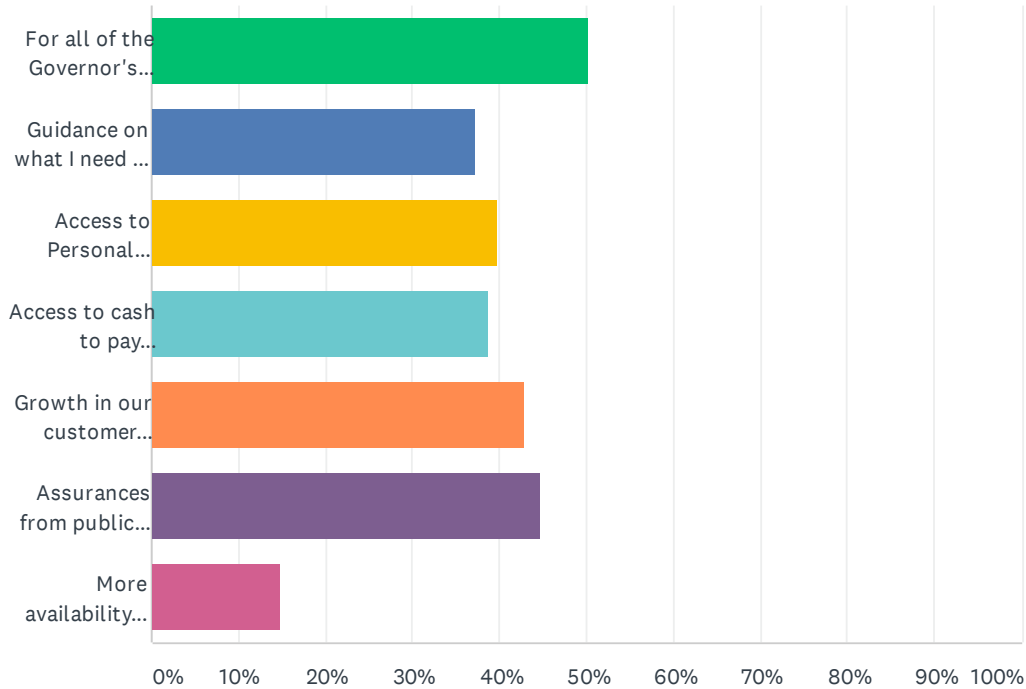
Answered: 4,370 Skipped: 104



ANSWER CHOICES	RESPONSES	
Not planning a significant change relative to before COVID-19	30.89%	1,350
Permanently closing business	1.81%	79
Reducing services or products to increase employee and customer safety (e.g., less customers in a restaurant)	33.23%	1,452
Closing physical offices and operating remotely/working from home	22.33%	976
Reducing employee compensation and/or benefits	16.16%	706
Other (please specify)	28.17%	1,231
Total Respondents: 4,370		

Q11 What do you need to restart and bring employees back to work full-time? Check all that apply.

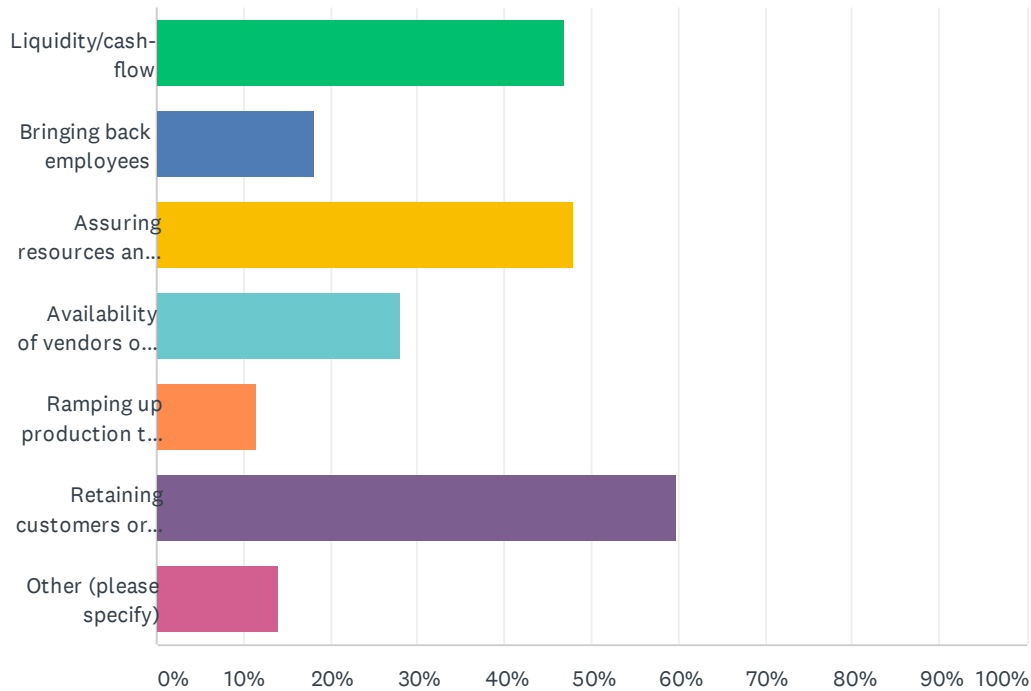
Answered: 4,194 Skipped: 280



ANSWER CHOICES	RESPONSES
For all of the Governor's Orders, including Stay-At-Home or Work order, to be lifted	50.17% 2,104
Guidance on what I need to do to keep my employees and/or customers safe (e.g., required health or temperature screenings, disinfecting practices, social distancing requirements, etc.)	37.32% 1,565
Access to Personal Protection Equipment (PPE) for all employees	39.79% 1,669
Access to cash to pay employees, vendors, and other expenses	38.75% 1,625
Growth in our customer base/traffic	42.85% 1,797
Assurances from public health officials that reopening my business is completely safe (or risk is minimal) for myself and my family	44.68% 1,874
More availability of childcare services	14.81% 621
Total Respondents: 4,194	

Q12 When you begin to restart or ramp up your business, what will be your biggest challenge in returning to more normal business operations? Check all that apply.

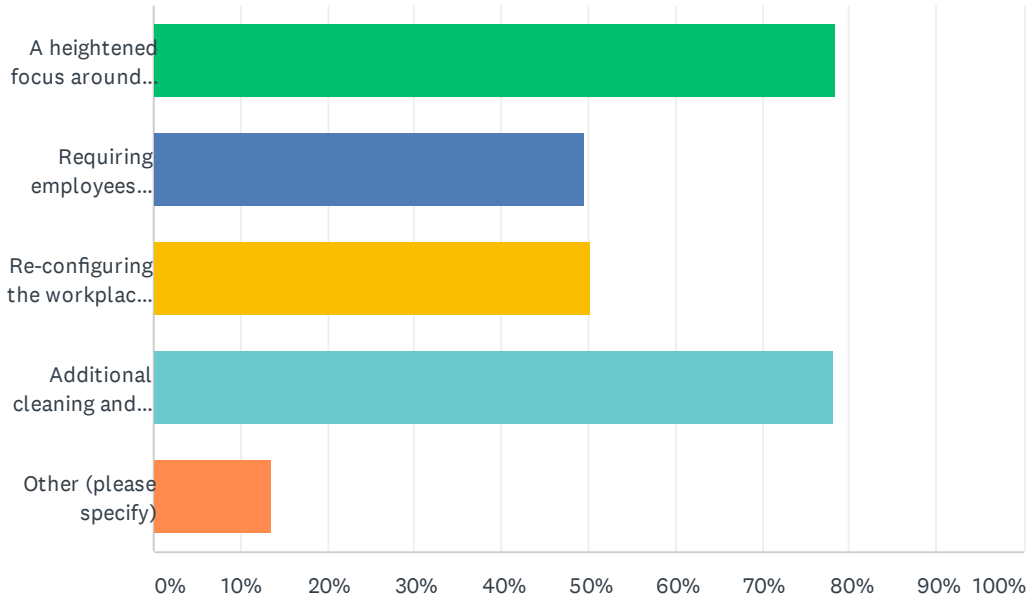
Answered: 4,311 Skipped: 163



ANSWER CHOICES	RESPONSES
Liquidity/cash-flow	46.79% 2,017
Bringing back employees	18.30% 789
Assuring resources and operating plans that comply with applicable social distancing and other COVID-19 public health requirements	47.90% 2,065
Availability of vendors or supply chain	27.95% 1,205
Ramping up production to meet new demand	11.55% 498
Retaining customers or reaching prior demand levels	59.80% 2,578
Other (please specify)	14.06% 606
Total Respondents: 4,311	

Q13 When you begin to restart or ramp up your business, what changes do you anticipate making or continuing for the next 6 to 12 months? Check all that apply.

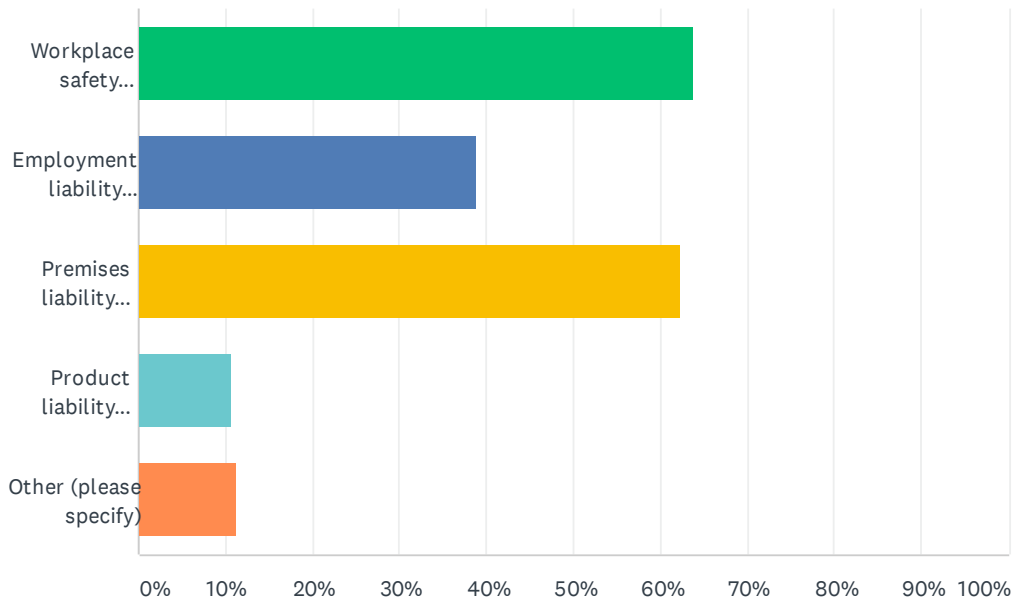
Answered: 4,230 Skipped: 244



ANSWER CHOICES	RESPONSES	
A heightened focus around employee handwashing, distancing, not allowing at work if sick or running a fever	78.37%	3,315
Requiring employees and/or customers to wear additional PPE (mask, gloves)	49.65%	2,100
Re-configuring the workplace and/or customer areas to provide more space between individuals	50.12%	2,120
Additional cleaning and disinfecting of the workplace	78.35%	3,314
Other (please specify)	13.57%	574
Total Respondents: 4,230		

Q14 What legal liability issues related to COVID-19 are you concerned about? Check all that apply.

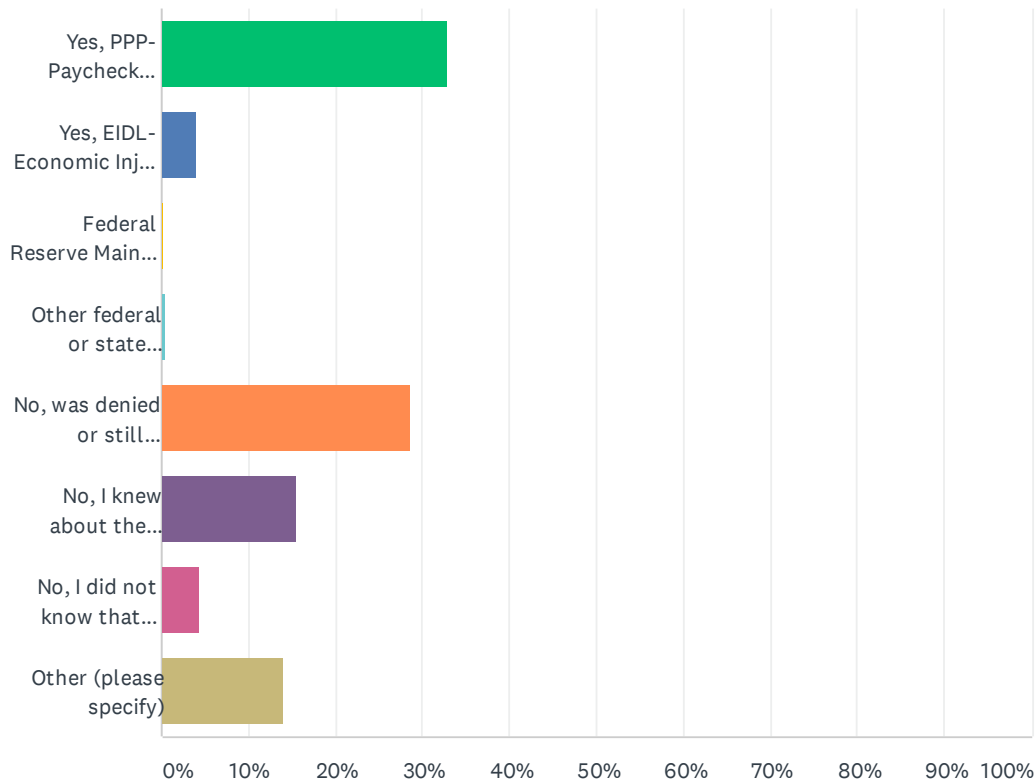
Answered: 3,777 Skipped: 697



ANSWER CHOICES	RESPONSES	
Workplace safety liability (OSHA/Workers Compensation)	63.81%	2,410
Employment liability (FLSA/Wage and Hour)	38.92%	1,470
Premises liability (exposure to customers)	62.32%	2,354
Product liability (making new products, devices)	10.62%	401
Other (please specify)	11.28%	426
Total Respondents: 3,777		

Q15 Have you successfully attained federal aid or loans related to COVID-19?

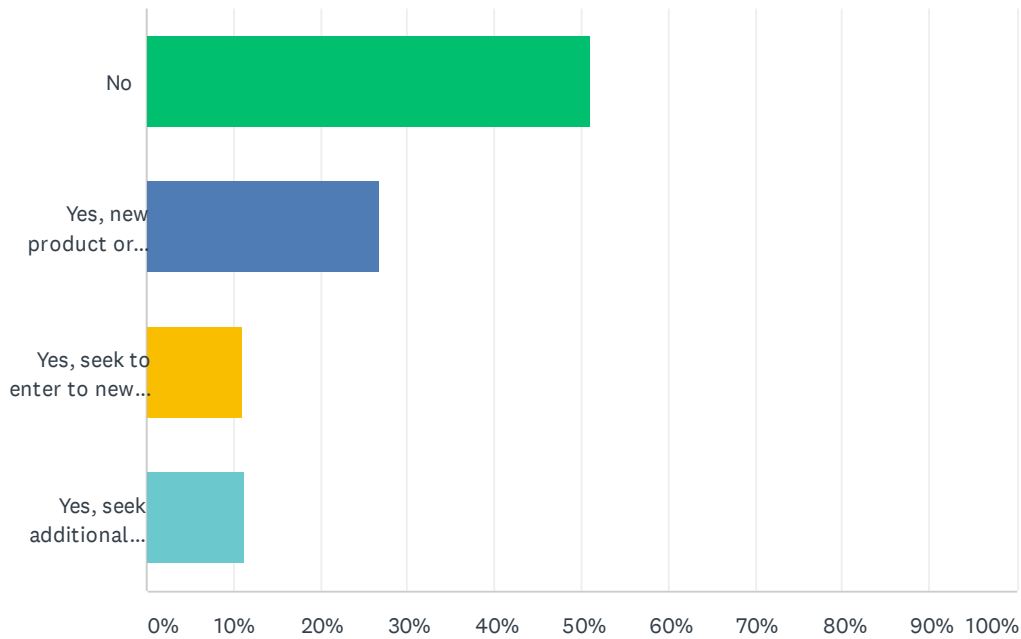
Answered: 4,357 Skipped: 117



ANSWER CHOICES	RESPONSES	
Yes, PPP- Paycheck Protection Program- Small Business Loan	32.94%	1,435
Yes, EIDL- Economic Injury Disaster Loans	3.90%	170
Federal Reserve Main Street Lending Program Aid	0.16%	7
Other federal or state COVID-19 related economic assistance. (Please specify below)	0.48%	21
No, was denied or still waiting on an answer	28.62%	1,247
No, I knew about the relief assistance, but did not pursue	15.56%	678
No, I did not know that relief programs were available for my business	4.38%	191
Other (please specify)	13.95%	608
TOTAL		4,357

Q16 Will you be considering diversification or other growth strategies as a result of COVID 19?

Answered: 4,349 Skipped: 125



ANSWER CHOICES	RESPONSES	
No	50.95%	2,216
Yes, new product or service offering(s)	26.76%	1,164
Yes, seek to enter to new markets	11.06%	481
Yes, seek additional contracts	11.22%	488
TOTAL		4,349